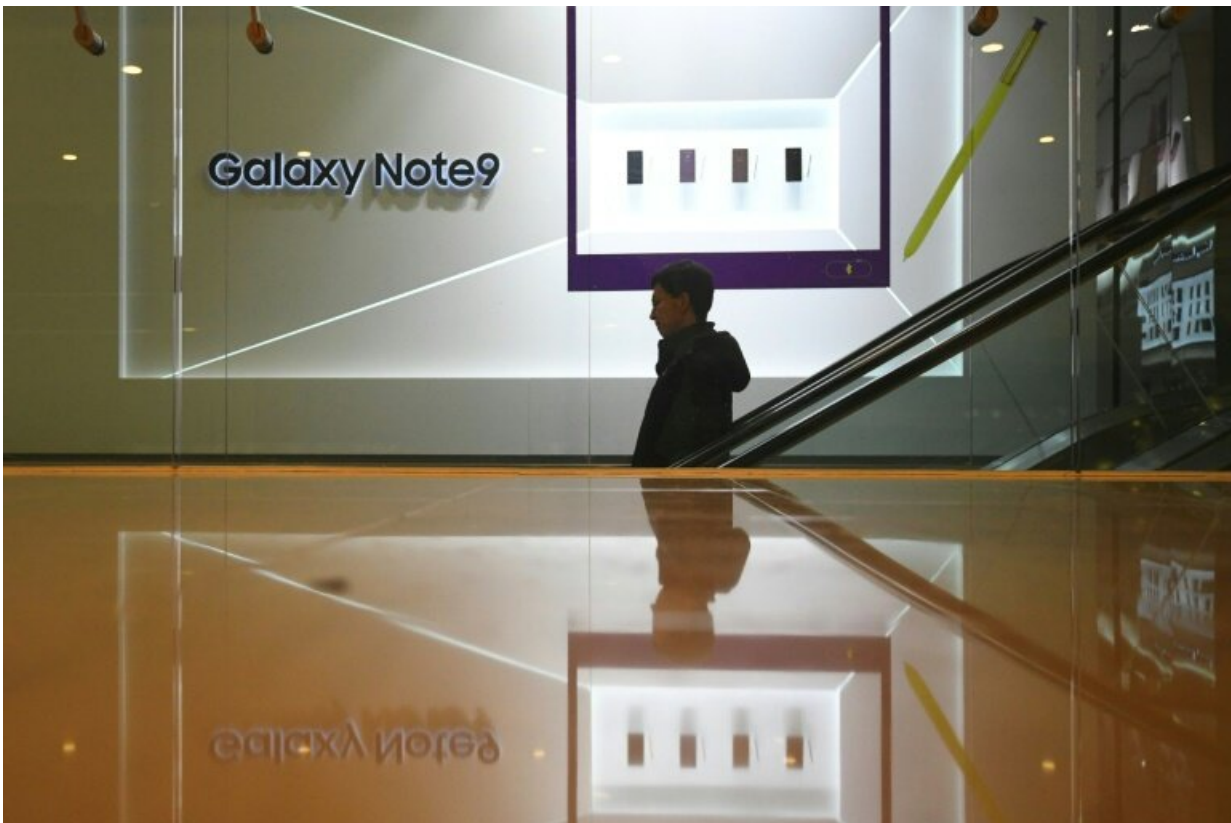


Samsung to launch US retail stores in smartphone push

February 16 2019



Samsung will open three US retail stores as it steps up marketing for its Galaxy devices competing with Apple's iPhone

Samsung announced Friday it will open three US retail stores to promote its Galaxy line of smartphones as the South Korean giant sets to launch

an updated flagship handset.

The move ramps up Samsung's efforts to compete on the home turf of Apple, which has hundreds of [retail outlets](#) in the US and around the world.

Samsung said in a statement it made the move after feedback from customers.

"They told us that they love having the ability to walk into a [store](#) and experience how the latest technology from Samsung works together to create a unique, [immersive experience](#)," the company said in a statement.

"Galaxy fans, in particular, mentioned that they were looking for a space to call their own, a place where they can get a feel for Samsung products first-hand."

The new stores will be at the Americana at Brand mall in Los Angeles; Roosevelt Field in Garden City, New York; and The Galleria in Houston, Texas.

Samsung is holding a product launch Wednesday in San Francisco amid speculation it may launch a folding smartphone, which would make it the first of the major handset makers in the segment.

Samsung has previously opened pop-up stores in the US and has a center showcasing its technology in New York City.

"Our new Samsung Experience Stores are spaces to experience and see Samsung technology brought to life, to empower people to do what they never thought was possible before," said YH Eom, president of Samsung Electronics America.

"We want to build a 'playground' for Samsung fans—a place to learn about and try out all of the amazing new products we have to offer."

Samsung remained the number one global handset maker with a 20.8 percent share in 2018 despite an eight percent sales slump for the year, according to research firm IDC—which said last year showed the worst overall decline in sales for the smartphone sector.

© 2019 AFP

Citation: Samsung to launch US retail stores in smartphone push (2019, February 16) retrieved 10 April 2024 from <https://techxplore.com/news/2019-02-samsung-retail-smartphone.html>

<p>This document is subject to copyright. Apart from any fair dealing for the purpose of private study or research, no part may be reproduced without the written permission. The content is provided for information purposes only.</p>
--