

SoftBank bailout would give it control of WeWork: sources

October 14 2019



Under a possible plan, SoftBank would provide needed funding for WeWork in exchange for control of the company, sources told AFP

Japan's SoftBank Group has prepared a financing plan that would give it control of WeWork as the office sharing startup seeks badly-needed



financing, sources told AFP Monday.

The plan would give SoftBank, which is controlled by billionaire Masayoshi Son, more than 50 percent of WeWork and further limit the influence of former chief executive and co-founder Adam Neumann, said sources who spoke on the condition of anonymity.

Neumann stepped down as <u>chief executive</u> in September amid questions over perceived self-dealing between his personal assets and WeWork, and over unconventional personal conduct, including drug use.

The company also scotched a plan to go public for the foreseeable future, ending one key <u>financing</u> route.

WeWork is also weighing another option to address short-term financing needs, according to the sources.

The company has asked JPMorgan Chase to organize a debt financing round to raise up to \$5 billion from other investors, said the sources, confirming details reported earlier by the Wall Street Journal.

"WeWork has retained a major Wall Street <u>financial institution</u> to arrange a financing," a WeWork spokeswoman said.

"Approximately 60 financing sources have signed confidentiality agreements and are meeting with the company's management and its bankers over the course of this past week and this coming week."

A person familiar with the matter said the two options are not in competition, but that supporters of the company are mulling over the best option. SoftBank could also participate in the round organized by JPMorgan.



SoftBank, which already holds about 29 percent of the We Company, could also purchase shares not held by Neumann, which would value the We Company overall at around \$10 billion, the sources said, well below the \$47 billion a few months ago.

WeWork needs to raise at least \$3 billion to cover its financing needs through the end of the year, according to the sources.

Ratings agencies have downgraded WeWork's bonds to "junk" status due to a cash crunch. The <u>company</u> reported \$1.9 billion in losses in 2018 as it expanded rapidly.

The New York-based startup that launched in 2010 has touted itself as revolutionizing commercial real estate by offering shared, flexible workspace arrangements, and has operations in 111 cities in 29 countries.

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Citation: SoftBank bailout would give it control of WeWork: sources (2019, October 14) retrieved 23 April 2024 from

https://techxplore.com/news/2019-10-softbank-bailout-wework-sources.html

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