

Apple Music expands to 52 new countries in global services push

April 21 2020, by Julie Jammot



Apple Music and other subscription services are being expanded to more markets around the world as part of an effort by the tech giant to shift its focus away from the iPhone to digital content and subscriptions

Apple Music is being expanded to 52 additional countries and territories



in a push to broaden service revenue streams for the iPhone maker, the company said Tuesday.

The move, part of the biggest expansion of Apple services in a decade, brings Apple Music to a total of 167 markets, including 25 new African countries added Tuesday.

Costs will range from as low as \$3 to \$11 monthly, with a six-month free trial period in the new countries.

The expansion ramps up the global presence of Apple Music, which has some 60 million subscribers, in its duel against <u>market</u> leader Spotify, which has more than 120 million paid users but is available in fewer markets around the world.

Apple at the same time announced an expansion to 20 new markets of its other services, including its App Store, the Apple Arcade gaming service, Apple Podcasts and iCloud.

With the rollout, Apple services will be available in 175 countries around the world.

Until now, Apple customers in parts of the world had access to some free apps and services for their devices without an opportunity for paid subscriptions.

Music and other services will be available with interfaces in at least 40 languages supported by Apple.

More services, fewer iPhones

The California tech giant has been shifting its focus away from the iPhone—the longtime revenue and profit leader for the company—to



what is considered a steadier financial stream in <u>digital content</u> and services including <u>music</u>, digital payments and apps.

Amid a softer smartphone market, Apple's iPhone accounts for only around half of its revenues, while new services and accessories are showing gains.



Apple, which has been moving to emphasize its services as smartphone sales slump, is expanding is streaming music offering to 52 new countries

"We're delighted to bring many of Apple's most beloved services to users in more countries than ever before," said Oliver Schusser, Apple's vice president for music and international content.



"We hope our customers can discover their new favorite apps, games, music and podcasts as we continue to celebrate the world's best creators, artists and developers."

Apple's iCloud and other services were being expanded to eight additional African countries, two in the Asia-Pacific region, five in Europe, two in the Middle East and three in Oceania.

Apple has been working for some time on the expansion, but the move comes as consumers around the world are facing lockdowns and spending more time on their devices.

Apple Music holds about 19 percent of the global music streaming market, compared with 35 percent for Spotify and 15 percent for Amazon, according to Counterpoint Research.

The streaming music service has some 60 million songs and offers curated playlists along with a Beats 1 radio station.

Apple Podcasts has more than one million shows in over 100 languages. Apple's iCloud service is free but allows users to upgrade for extra storage.

The Arcade gaming <u>service</u> launched last year includes ad-free original titles designed for Apple devices.

Last week, Apple unveiled a new entry-level iPhone, aiming to appeal to consumers facing a suddenly bleak economic backdrop.

The updated iPhone SE will start at \$399, or less than half the price of its flagship devices.

While the iPhone had been in the works for months, analysts said the



launch appeared to be well-timed amid a pandemic-induced economic slump that has hammered the smartphone market and hit consumer sentiment.

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