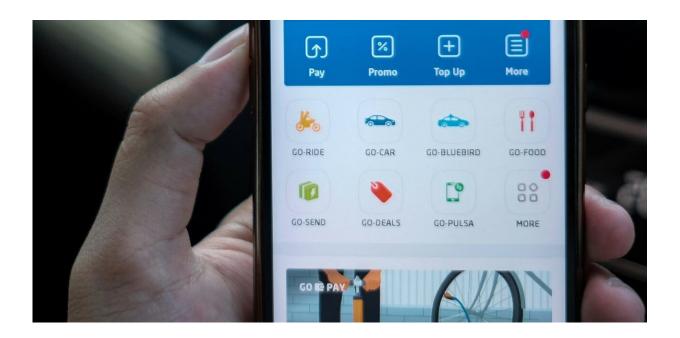


All your transport options in one place: Why mobility as a service needs a proper platform

April 27 2021, by S. Travis Waller and Kasun Wijayaratna



Credit: Edi Kurniawan/Unsplash

Uber, Ola, Car Next Door, GoGet, Urbi and Shareabike have transformed the mobility experience for millions of people, but are just the tip of the looming iceberg of changes in transport. Globally, 93 million travelers use the Uber app on a monthly basis. More Australians use Uber (22.9%) than taxis (21.8%).

The public clearly has an appetite for mobility as a service (MaaS).



People want to plan, book and pay for various forms of transport via a <u>digital platform</u>.

However, mobility service providers are actors in search of a stage. As with software, computing and entertainment, only when a properly designed and managed platform underpins all the services will the real transformation be unlocked.

The 3 pillars of the platform

MaaS is part of a broader evolution as novel technologies have driven the rapid transformation of products and offerings into collections of services. Smartphone applications rely on digital distribution platforms such as Google Play Store, Apple Store, Microsoft Store and Amazon Cloud. Similarly, the evolving technologies and mechanisms of mobility systems require a platform for distribution.

The platform concept should include at least three key elements:

- integrated ticketing and payment: user payments are managed in a uniform and adaptable manner across all providers
- accessible, standardized regulations with <u>open data</u>: regulations and data are managed to be accessible/plug-n-play, secure and equitable
- reputation management: reputations of providers and users are managed in a scalable, fair and efficient way.

If the platform is designed poorly, markets will be distorted, privacy will be violated, and escalating <u>infrastructure costs</u> will continue to burden taxpayers.

Moving towards integrated payment



Historically, the transport platform has simply been the physical networks—roads, walking paths, cycle paths, rail and so on—and the ancillary infrastructure such as stations, airports, ports, vehicle storage and parking. Governments must reimagine existing physical infrastructure as part of the mobility services platform.

Recent innovations have focused not only on <u>infrastructure development</u>—autonomous vehicle systems, for example—but also on managing existing infrastructure. For example, cities around the world have moved towards <u>rail automation</u> and smart ticketing for public transport (Opal, Oyster, Octopus and Myki cards). The smart cards market for <u>public transport</u> in the US alone was valued at <u>US\$57.2 billion (A\$73.9bn) in 2018</u>.

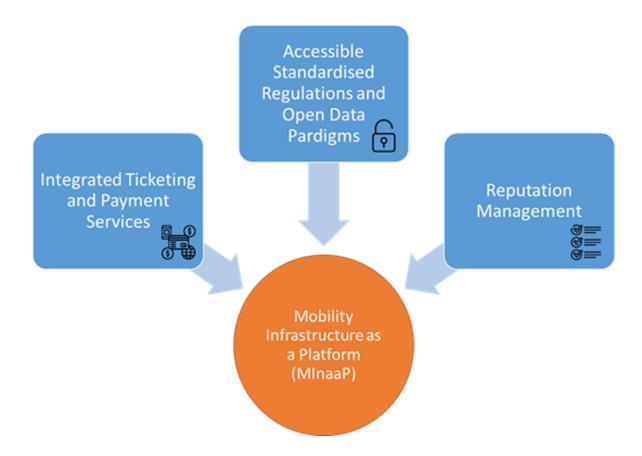
Setting up seamless payment across services is the first pillar of the platform needed to support mobility as a service. It removes a major barrier to entry for service providers and users.

Significant efforts to integrate payments are ongoing. The other two essential pillars of a MaaS platform require much more attention.

Mobility as a service is seen as a solution to various transport problems, particularly by reducing private vehicle use. Customers are being promised efficient door-to-door multi-modal travel through a single holistic application. In reality, the infrastructure to achieve this is not yet present.

Research has raised questions about its benefits, <u>social impacts and governance</u>. For instance, emphasizing smaller-scale, more flexible mobility services in unideal environments can <u>increase congestion and undermine urban planning goals</u>.





The critical elements of mobility infrastructure as a platform. Credit: Author provided

Why regulation is essential

The value and risks the platform creates for mobility providers, users, disadvantaged groups and society must all be kept in mind. The aim should be to create a fair marketplace that enables participation, innovation, equity and quality service.

The second pillar, accessible, standardized regulations with open data paradigms, will enable service providers to participate in a market that delivers societal benefits. Innovations by providers must conform to a



common "plug-n-play" approach that meets the mobility needs of the community as efficiently as possible. Crowd-sourced data (such as from Google or TomTom), user demand data from travel cards and traffic volume data should be available in the one platform for all service providers.

This is a complex undertaking, and data privacy must be a core component. It calls for strong professional leadership.

A big part of the challenge is that <u>civil infrastructure cannot be unified</u> in the same way as IT infrastructure or cloud computing. Civil infrastructure, especially transport infrastructure, is also expensive to build and maintain over its long lifespan, so the MaaS platform must be able to help optimize existing infrastructure to meet public mobility needs.

Regulation based on the protection and service of society is the only way to achieve this. The regulatory framework must be standardized, fair and accessible. This means any service providers adhering to the standards can join (and leave) the market without "insider" barriers.

Balancing profit with public benefits

Though it is a difficult task, we should apply the <u>"everything as a service" concept</u> with clear standardization and regulation to deliver equitable and sustainable transport services.

This also offers a way to integrate profit maximization and social welfare within transport but also involving <u>adjacent services such as parking</u>.

In the rail industry, standardization has enabled more commoditised heavy and light rail systems and vehicles. Commoditisation is a process



that creates reliable nearly identical products—rail services in this case—in the eyes of consumers. They can choose between these competing products based on cost and which best suits their needs at the time. This process has improved the economics, safety, accessibility and technology of rail services.

Over the past decade, the European Commission has implemented laws and policies to create a <u>Single European Railway Area</u>. The goal is to revitalize the sector by creating a single market for interoperable rail services that are more innovative and competitive.

Managing reviews and reputations

Finally, reputation management is essential for a mobility <u>infrastructure</u> platform. Reviews and reputation management have been a driving force for Uber, <u>Amazon</u>, eBay, iTunes, Airbnb etc.

A user-driven reputational management system must be trustworthy, scalable and resistant to tampering and <u>malignant reviews</u>. Blockchain technologies could help build the required trust.

Mobility will increasingly be delivered as a <u>service</u> to travelers. New technologies combined with social awareness and strong professional leadership will all be needed to develop the <u>platform</u>.

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Provided by The Conversation

Citation: All your transport options in one place: Why mobility as a service needs a proper platform (2021, April 27) retrieved 5 May 2024 from



https://techxplore.com/news/2021-04-options-mobility-proper-platform.html

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