

# Verizon to sell Yahoo, AOL for \$5 bn to private equity firm

May 3 2021, by Rob Lever

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Yahoo and AOL, two storied names of the early internet age, are being sold to a private equity firm in a \$5 billion deal

Verizon announced Monday it was selling faded internet stars Yahoo and AOL to a private equity firm for \$5 billion, ending the online media ambitions of the telecoms giant.

The deal with Apollo Global Management also includes the entire Verizon Media unit, including the advertising tech operations of the two brands.

Verizon will retain a 10 percent stake in the company, which will be known as Yahoo going forward and will continue to be led by chief

executive Guru Gowrappan, the company said in a statement.

Verizon acquired Yahoo in 2017 for some \$4.5 billion, ending the run for one of the storied brands of the early internet. It merged Yahoo into its division with AOL, another star of the early internet era, which Verizon acquired in 2015.

Both AOL and Yahoo lost traction—and lofty market valuations—as internet users shifted to newer platforms such as Google and Facebook.

Verizon had been seeking synergies from Yahoo's massive online presence and its other media operations including news websites TechCrunch and the recently sold Huffington Post.

With Google and Facebook dominating the online ecosystem, "Yahoo didn't do things well and Verizon wasn't able to do much with it," said Roger Kay, analyst at Endpoint Technologies Associates.



Yahoo will re-emerge as a separate company as part of the deal selling the former internet pioneer to a private equity firm

"Yahoo was a fully formed entity with its technology, and Verizon couldn't make a bird into a fish."

Kay said it will remain difficult to break the ad-tech "oligopoly" of Google and Facebook, and that prospects were uncertain for the new Yahoo.

"It may be (Apollo) will try to extract something, and put it back on the market," Kay said.

## New opportunities

Executives at Verizon and Apollo said they saw opportunities for the new Yahoo.

"We are big believers in the growth prospects of Yahoo and the macro tailwinds driving growth in digital media, advertising technology and consumer internet platforms," said David Sambur, senior partner and co-head of private equity at Apollo.

"Apollo has a long track record of investing in technology and media companies and we look forward to drawing on that experience to help Yahoo continue to thrive."



Verizon is selling its Verizon Media division, which includes Yahoo and AOL, to a private equity firm for \$5 billion

Hans Vestberg, Verizon's CEO, said the media unit "has done an incredible job turning the business around over the past two and a half years and the growth potential is enormous."

Vestberg added: "The next iteration requires full investment and the right resources. During the strategic review process, Apollo delivered the strongest vision and strategy for the next phase of Verizon Media. I have full confidence that Yahoo will take off in its new home."

Apollo has a wide-ranging investment portfolio including real estate, finance and consumer brands. In recent years it acquired the Venetian resort in Las Vegas, the Qdoba restaurant chain and the Fisker electric car company.

Monday's deal marks the latest change in ownership at AOL, whose massive valuation enabled the pioneering internet service firm to close a deal for Time Warner in 2001, which was unwound eight years later.

AOL operated independently, focusing on digital media and news, until it was acquired in 2015 by Verizon for \$4.4 billion.

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Citation: Verizon to sell Yahoo, AOL for \$5 bn to private equity firm (2021, May 3) retrieved 9 April 2024 from <https://techxplore.com/news/2021-05-verizon-yahoo-aol-bn-private.html>

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