

Amazon testing TikTok-style feed on its app, AI firm says

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An Amazon logo appears on a delivery van, Oct. 1, 2020, in Boston. Amazon appears to be getting the TikTok bug, joining other companies seeking to hold consumers' attention by introducing replicas of the popular social platform. According to the artificial intelligence firm Watchful Technologies, the ecommerce giant has been testing a feed on its app that enables shoppers to scroll through TikTok-like photos and videos of products posted by other users. Credit: AP Photo/Steven Senne, File



Amazon appears to be getting the TikTok bug, joining other companies seeking to hold consumers' attention by introducing replicas of the popular social platform.

The e-commerce giant has been testing a feed on its app that enables shoppers to scroll through TikTok-like photos and videos of products posted by other users.

Using the feature, called Inspire, customers can like, save and share posts of products, and purchase items directly from the feed, according to Watchful Technologies, an Israeli-based artificial-intelligence firm that analyzes apps and has tracked the feature.

The test doesn't mean Amazon will roll out the widget to the public in its current form—or at all. Alyssa Bronikowski, an Amazon spokesperson, declined to say if the company has plans to introduce the feature to all its customers. In a statement, Bronikowski said the company is "constantly testing new features to help make customers' lives a little easier."

The Wall Street Journal <u>first reported</u> on the test. Citing an anonymous source, the Journal also said the company is testing the feature among a small number of Amazon employees.

Amazon often experiments with new features, sometimes even targeting its tests to specific regions. Amid regulatory pressure about its private-label business, the company had been testing how to identify its brands in <u>search results</u> by tagging them with badges such as "Amazon brand" or "Exclusive to Amazon," the research firm Marketplace Pulse discovered earlier this year.







This August 2022 screenshot provided by Watchful.ai shows a feed Amazon is testing on its app that enables shoppers to scroll through TikTok-like photos and videos of products posted by other users. Using the feature, called Inspire, customers can like, save and share posts of products, and purchase items directly from the feed, according to Watchful Technologies, an Israeli-based artificial-intelligence firm that analyzes apps and has tracked the feature. Credit: Watchful.ai via AP

In its current form, the experimental TikTok-like feed mostly shows photos, said Daniel Buchuk, a researcher with Watchful Technologies. But if the feature is rolled out, Buchuk suspects the feed will be videoheavy as Amazon sellers create content to make it more engaging for customers.

The corporate parents of Google and Facebook, the two biggest sellers in digital advertising, already have been pushing their own TikTok clones in bids to keep eyeballs glued to their services so they can continue to boost their revenue.

Google's YouTube video service rolled a "Shorts" feature limited to clips of a minute or less last year in the U.S. after initially testing it in India during 2020. By June of this year, Google said YouTube Shorts was attracting more than 1.5 billion logged-in users each month, although analysts believe TikTok's popularity is undercutting ad sales at the video site.

Those concerns were elevated by Google's latest quarterly results, which revealed YouTube's year-over-year growth in <u>ad sales had slowed</u> to its slowest pace since public disclosures of the site's revenue began.



Meanwhile, Facebook now offers its own take on TikTok, a short-form video feature called Reels, on its Instagram app as well as its main social networking service, which are now operate as part of Meta Platforms. Earlier this year, Meta CEO Mark Zuckerberg said Reels accounted for more than 20% of the time that people spend on Instagram.

But it's not clear that engagement is helping to drive ad sales after Meta recently reported its first <u>year-over-year drop</u> in quarterly revenue since Facebook went public a decade ago.

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