

Disney+ ad-free subscription cost to rise by 38% in December

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In this Nov. 13, 2019, photo, a Disney logo forms part of a menu for the Disney Plus movie and entertainment streaming service on a computer screen in Walpole, Mass. Disney said Wednesday, Aug. 10, 2022, it is raising prices for streaming subscribers in the U.S. who want to watch Disney+ without ads, as more viewers switch to what CEO Bob Chapek described Wednesday as the "best value in streaming." Credit: AP Photo/Steven Senne, File



Walt Disney Co. said Wednesday it is raising prices for streaming subscribers in the U.S. who want to watch Disney+ without ads, as more viewers switch to what CEO Bob Chapek described as the "best value in streaming."

The <u>price increases</u> are tied to a new tiered service Disney will launch in December for U.S. <u>subscribers</u>. The basic Disney+ service today costs \$7.99 per month. Starting in December, that basic service will run ads, so a <u>subscriber</u> who wants no ads will have to upgrade to a premium service that starts at \$10.99 per month, a 37.5% rise over current prices. An annual plan will cost \$109.99.

"We expect the ad tier to be popular and we expect some people to want to stay with ad-free," Chief Financial Officer Christine McCarthy said on a conference call with analysts.

Netflix's most popular streaming plan in the U.S. is now \$15.50 per month, and its top-of-the-line plan is \$20 per month. That follows several rate hikes to help pay for its original programming, which has become even more important since Disney pulled its programming and classic movies from Netflix after licensing agreements between the companies expired.

Disney said it added 14.4 million subscribers to its Disney+ streaming service in the April-June <u>fiscal quarter</u>. In total, subscribers to all Disney streaming services, which include Hulu and ESPN+, amounted to about 221 million, putting the entertainment giant slightly ahead of Netflix in the streaming wars.

Netflix ended June with 220.7 million subscribers after losing nearly 1 million subscribers in the past quarter.

Disney said paid subscriptions for Disney+ grew by 31%, much of that



internationally, over the same time last year. But <u>revenue growth</u> was not as strong due to operating losses from "higher programming and production, technology and marketing costs."

Disney's growing streaming sales, combined with a recovering theme park business after pandemic-era shutdowns, led the Burbank, California-based entertainment giant to beat Wall Street expectations with quarterly earnings Wednesday.

Disney reported revenue of \$21.5 billion in the three months through July 2, up 26% from the same time last year.

Earnings per share came to \$1.09 when excluding certain items. Analysts polled by FactSet projected adjusted earnings of 97 cents per share on revenue of \$20.99 billion for the quarter, according to FactSet Research.

Disney said sales at its parks, experiences and products segment grew to \$7.39 billion, up 70% from \$4.34 billion a year earlier. The numbers represented an ongoing comeback from COVID-19 restrictions that temporarily shuttered all of Disney's parks in 2020, reduced capacity through much of 2021 and have continued to affect some locations such as Shanghai Disneyland, which was open for just three days in the April-June quarter.

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