

# New PlayStation hits market as console battle with Xbox begins

12 November 2020



"It's COVID, so I guess not many people want to rush to a launch," said Theo Pasialis as he collected his PlayStation.

Jonathan De Botton, one customer, said the atmosphere was a world away from the PS4 launch, when lines of customers stretched into a shopping mall food court.

Today was "completely different," he told AFP.

"It was a midnight launch... It was a good time," he added.

Today, by comparison, it was "a bit of a ghost town".

The PS5 is available from Thursday in Australia, Japan, Mexico, New Zealand, North America and South Korea

Sony's PlayStation 5 hit the shelves on Thursday, just two days after rival Microsoft released its newest Xbox, with the next-generation consoles vying for holiday season dominance as the pandemic boosts gaming demand.

With pre-orders pointing to a record launch, market leader Sony is counting on big-ticket exclusive games like "Spider-Man: Miles Morales" to keep the edge over its US challenger.

But with coronavirus cases rising in many countries, launch events are off the table, and crowds of eager customers out of the question.

While the new Xbox hit shelves worldwide on Tuesday, the PS5 is available from Thursday in Australia, Japan, Mexico, New Zealand, North America and South Korea, but gamers elsewhere will have to wait until November 19.

In Sydney, just a handful of customers were collecting their pre-ordered consoles on Thursday morning.



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The consoles go on sale with the pandemic creating a massive spike in demand for gaming from people stuck at home and looking for a distraction or a way to pass the time.

Just how long that boom will last remains unclear,

with news this week of progress on a virus vaccine prompting a gaming sector sell-off on stock markets, as investors anticipated a return to normal life.

**Lion's share**

For Sony, the stakes with its new console are significantly higher than for Microsoft, as gaming generates the lion's share of the Japanese firm's profits and about a third of its sales.

Gaming accounts for just 10 percent of Microsoft's sales, by comparison.

But Sony's margin on the PS5 will be slim, possibly even loss-making, analysts say—with the company counting on sales of games, services and online subscriptions to turn a profit.

Sony expects to sell 7.6 million PS5 consoles by the end of March—beating the performance of the PS4.

Japan... driving Sony to centralise the PlayStation business in one area, and that area is the United States," he told AFP.

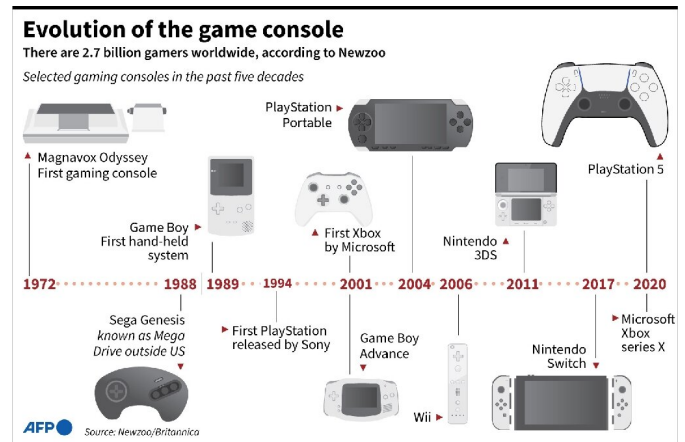
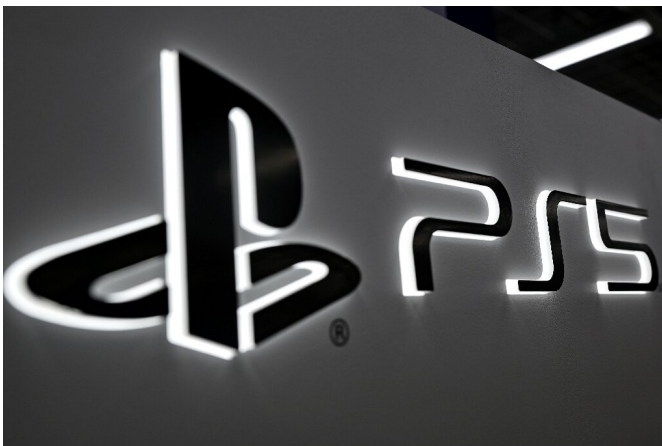
Toto said he expected the PS5 to outperform the PS4.

"I think that the PlayStation 4 was so successful that Sony has cultivated a much bigger fan base for PlayStation content," he said.

The PS5 is priced at \$500, like the Xbox Series X, while a version without a disk reader costs \$400.

That is more than the \$300 price tag for Microsoft's less powerful Xbox Series S, which also has no disk reader.

The cheaper consoles with no disk reader are aimed at gamers with fast connections and willing to play online, and this is a group that is expanding, according to the head of Sony's video gaming unit, Jim Ryan.



Sony's PS5 launched just days after Microsoft's new Xbox hit stores worldwide

Timeline of selected gaming consoles.

And it will be relying heavily on the US market to achieve that, with Japan's video game market more focused on mobile and still dominated by Nintendo, said Serkan Toto, an analyst at Kantan Games.

"Last year, it was about 50-50 and, one of the things that we've seen with the lockdowns is that digital ratio has jumped over the course in 2020," he told AFP.

"You're talking about a relatively small market in

"It's been two-thirds for digital and one-third for physical," said Ryan, adding that Sony has no

plans to drop machines with disk readers.

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